

Procurement rebooted

Standardised terms. One intuitive portal.
One transaction. No more lengthy processes.

Buying software just got easier. Gone are the days of wrangling over individual contract terms and conditions.

You want the latest, best-in-class solutions at the most competitive price and streamlined processes to make your day-to-day operations run smoothly. With AWS Marketplace, you can purchase and accept license terms with a single click. You can deploy the applications you need, in minutes, from wherever you are to wherever they're needed.

Why choose AWS Marketplace?

The AWS Marketplace digital catalogue features thousands of cloud solutions from independent vendors to make modernisation as stress-free and straightforward as possible.



Streamlined procurement



Verified, ready-to-run software



Easy provisioning of software



Flexible delivery options



Ability to leverage AWS spend commitments



One consolidated AWS Marketplace bill

For more information, please email tellmemore@bytes.co.uk or call 01372 418500.

For details of other steps on your migration journey, see our other datasheets: **Discovery, Mobilise, Migrate and Modernise.**

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Bytes: Your partner for strategic procurement

As a certified AWS Marketplace Skilled Consulting Partner, we guide your cloud transformation using our strategists, who combine their technical and procurement expertise as part of our **5-step cycle**.

FIND

With expert vendor benchmarking, we help you identify the best and most secure performance-and-price packages for the software your business needs.

TEST

We help you test and evaluate whether each solution meets your business requirements, enabling you to make informed purchasing decisions.

BUY

With a single click on a software purchase link, you'll be able to access the full functionality of the solutions you need, view their licenses in the AWS Marketplace portal, and deploy them.

DEPLOY

Your business can fully optimise workloads as we make it easy for you to deploy your solutions wherever you need them – within minutes.

MANAGE

After deployment, we give you the expertise and tools required to manage your solutions and identify opportunities to improve efficiency and foster growth.

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A Bytes partnership gives you...

- Access to a catalogue of 10,000+ solutions from 1,600+ ISVs.
- Tailor-made advice to get you the best-fit cloud solutions for your organisation.
- Evidence to support a defined business case for your next transformation steps.
- Single-click procurement and standardised license terms to streamline your processes.
- Access to partner funding programmes.
- The option for us to manage the application process end to end for you.
- Minimal disruption to your day-to-day business operations.

Start your journey today!

[www.bytes.co.uk/cloud/
amazon-web-services/aws-marketplace](http://www.bytes.co.uk/cloud/amazon-web-services/aws-marketplace)

Our Partners



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